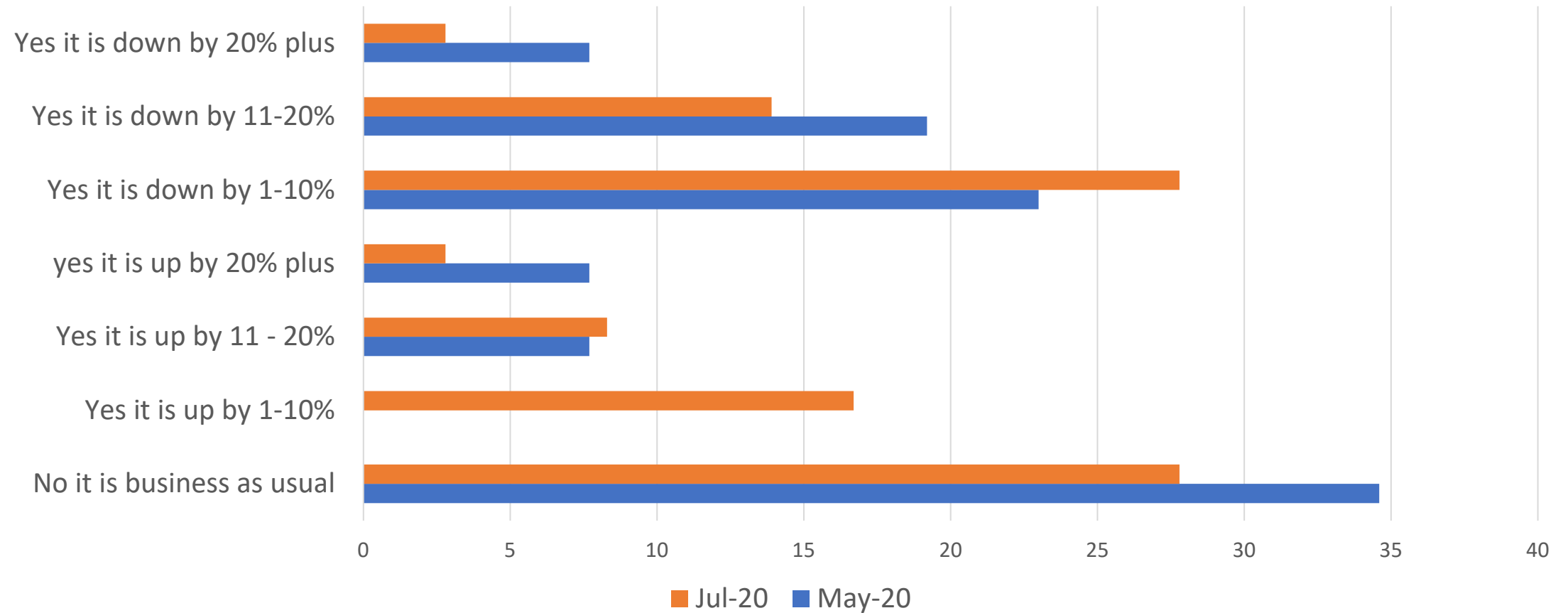
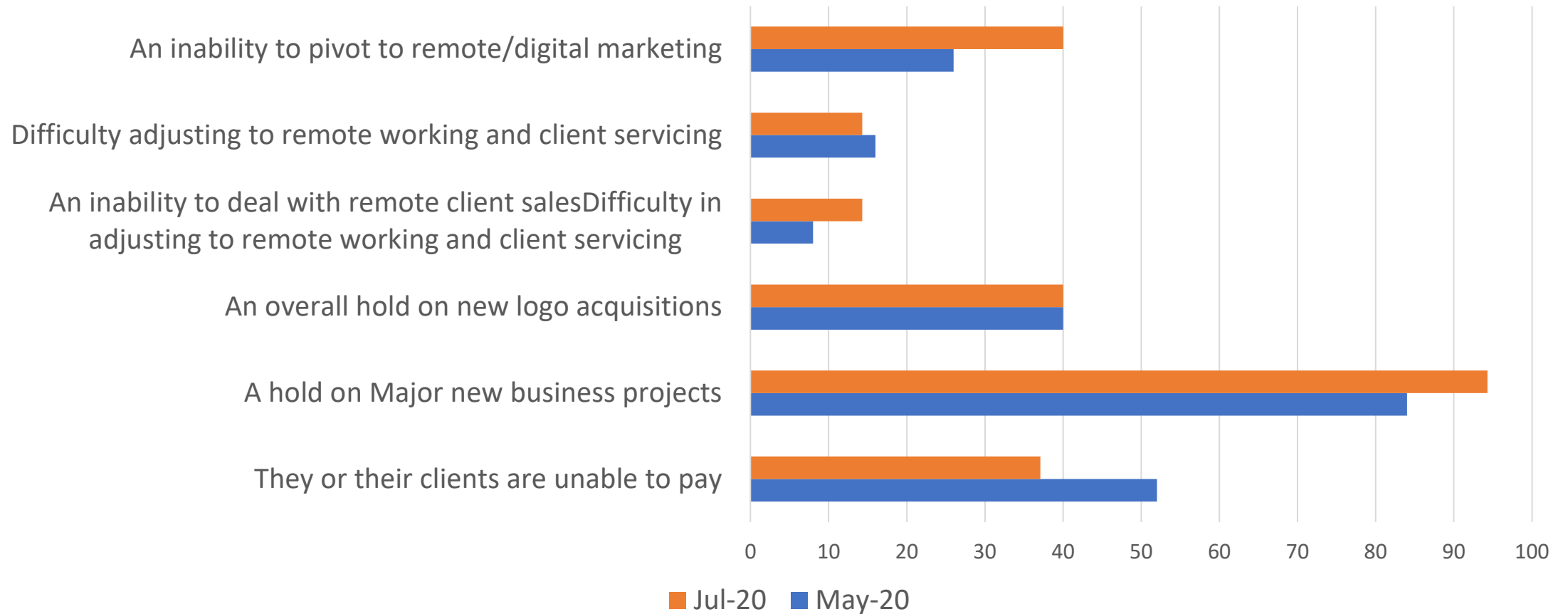


Has your forecast for channel sales been adjusted due to COVID-19

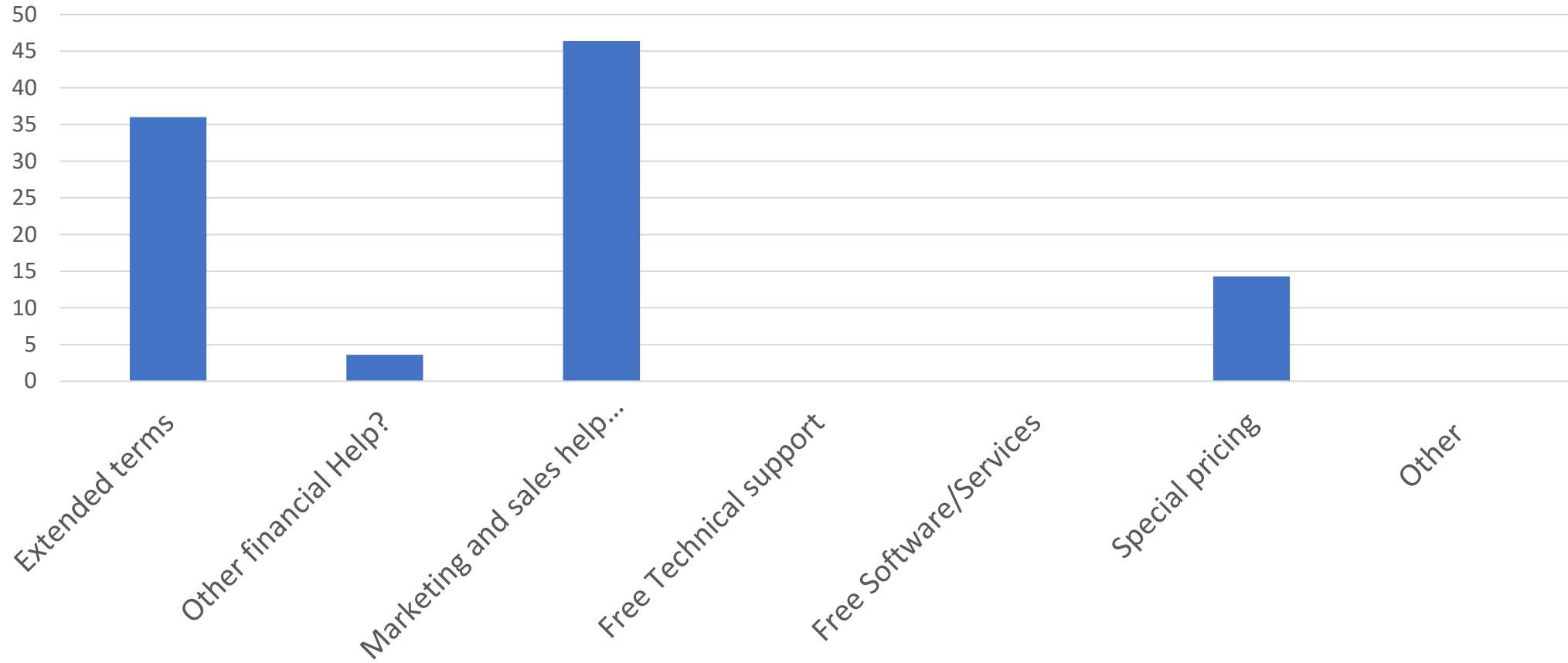


What are your partners biggest challenges?



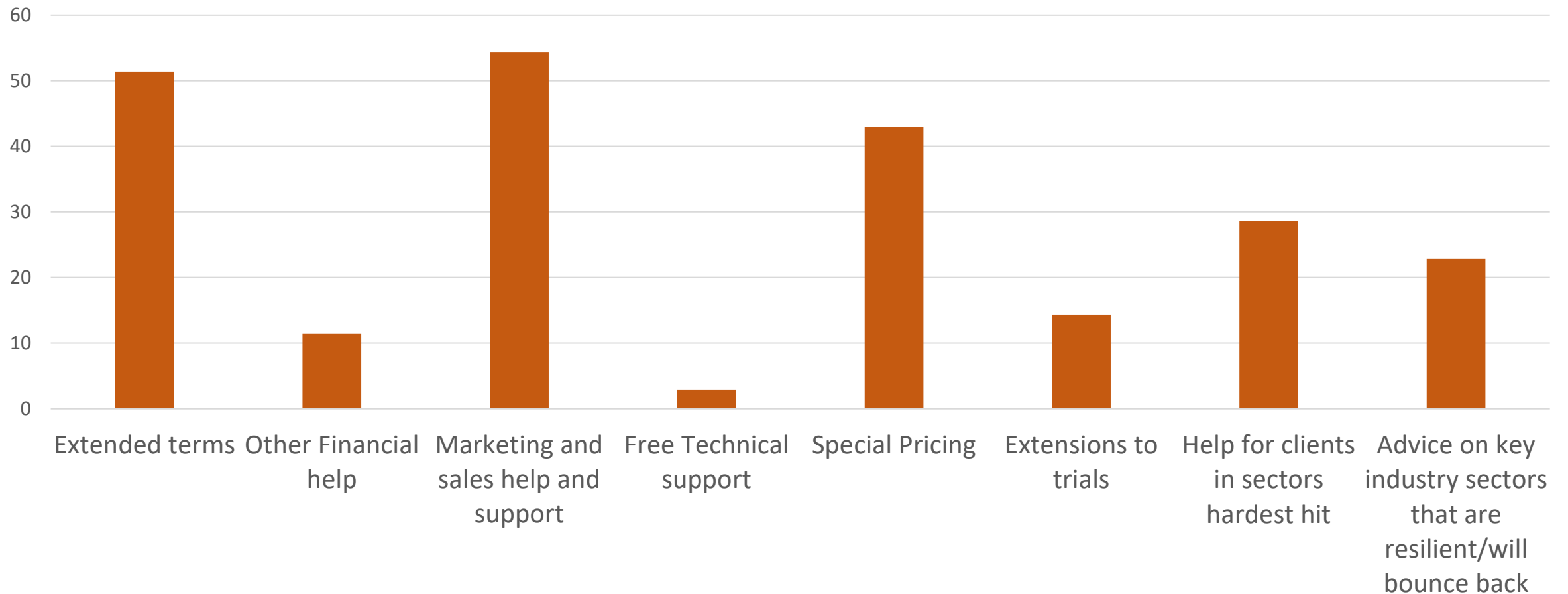
What is your partners most important request?

May answers

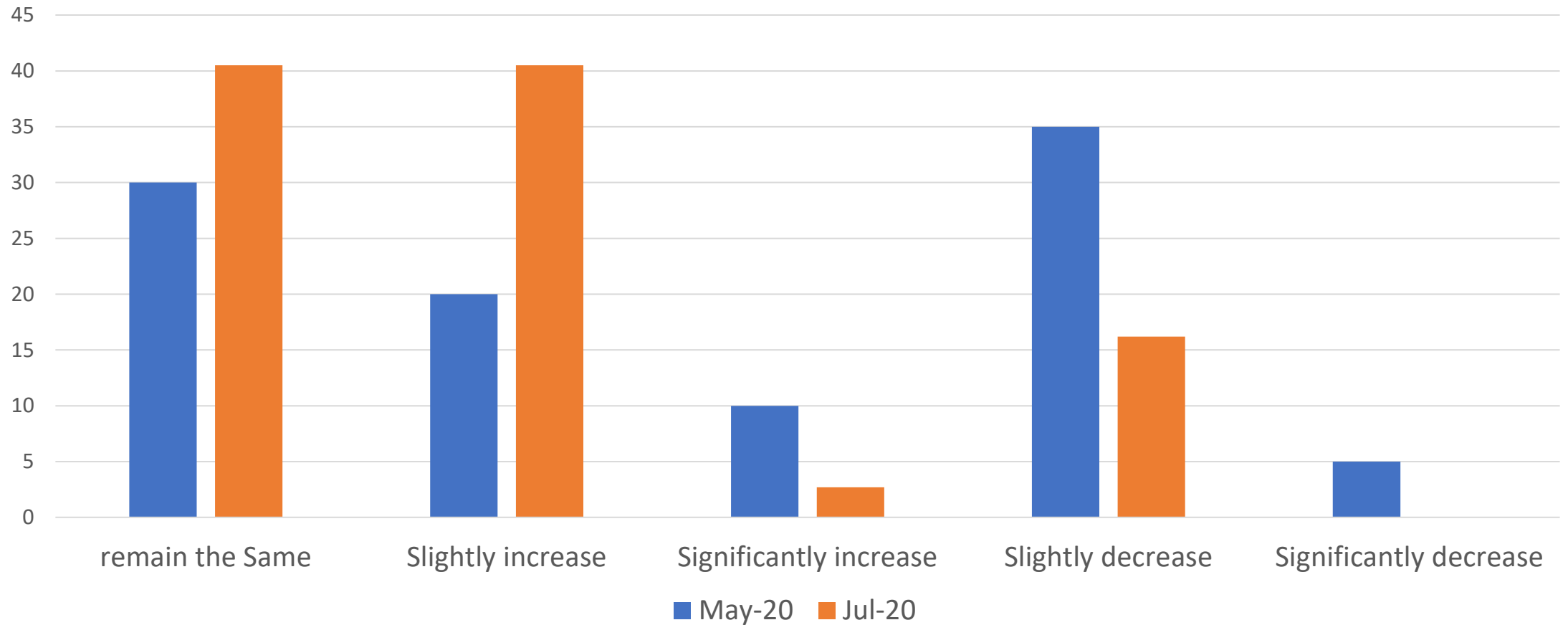


What are your Partners most important requests?

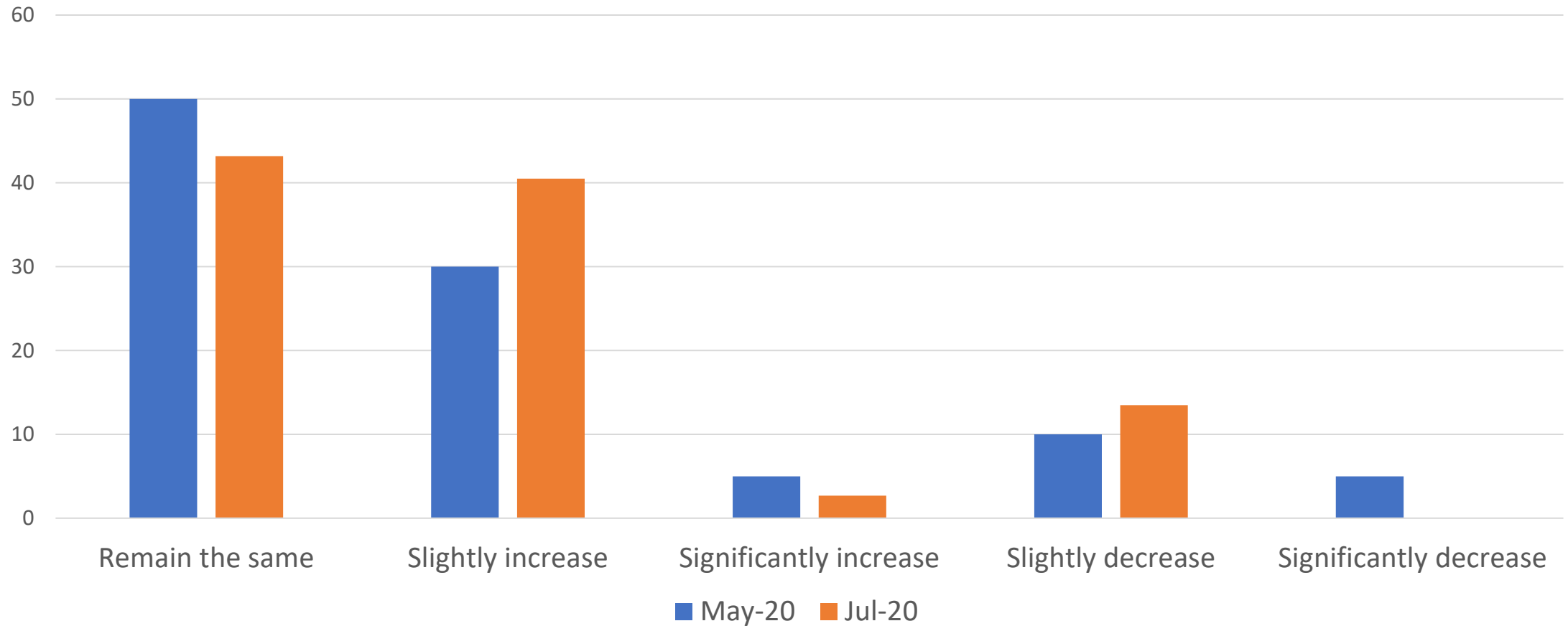
July answers



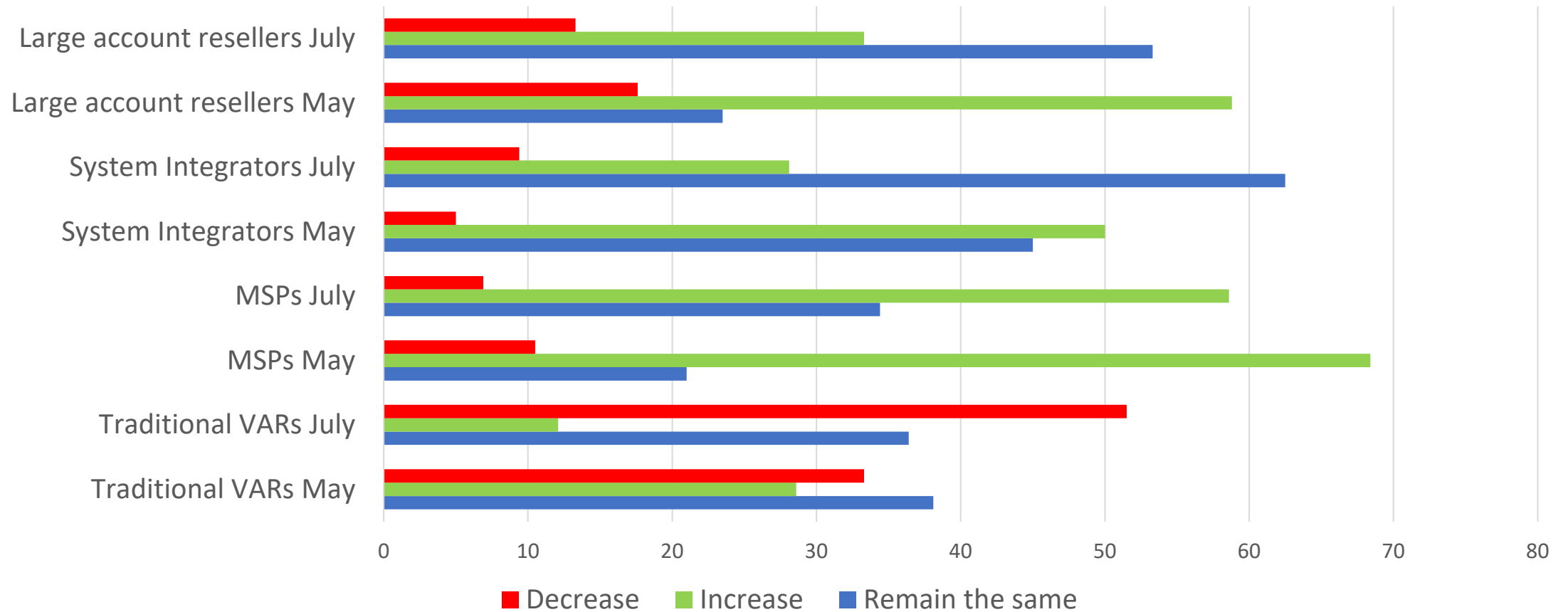
Is your Channel budget likely to?



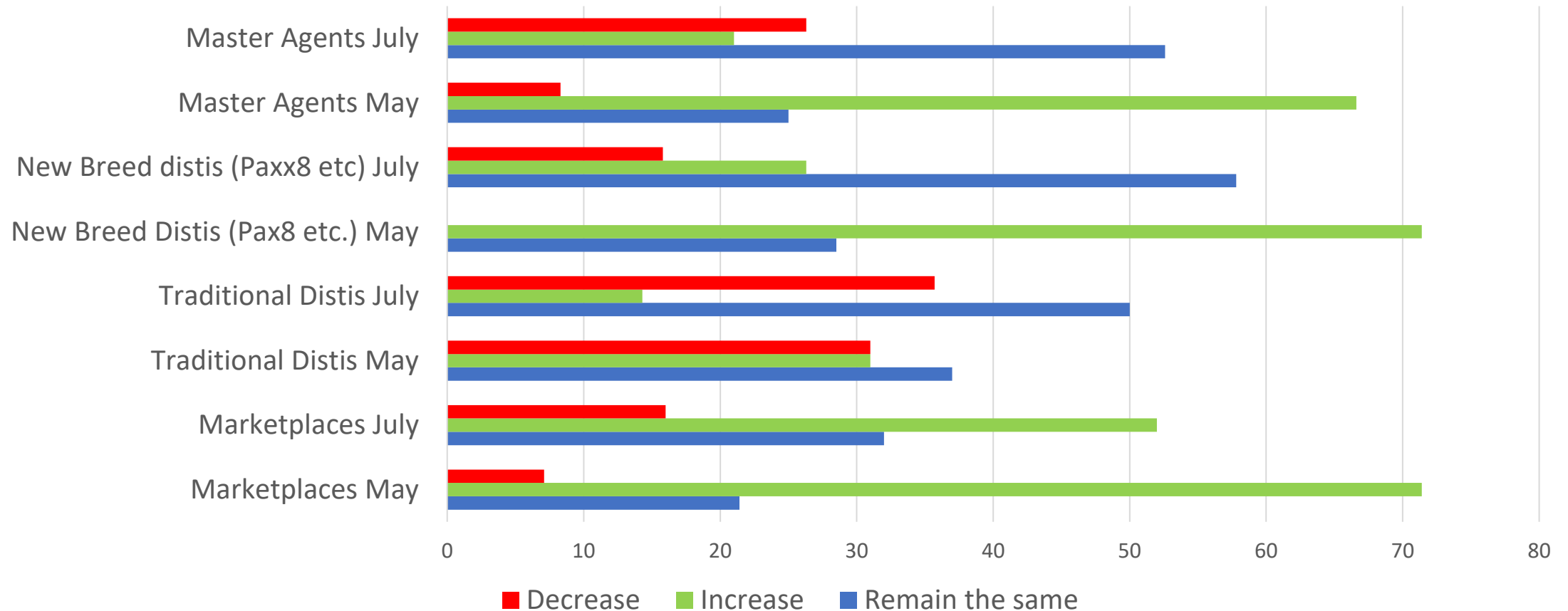
Is the planned headcount for your Channel Team this year likely to?



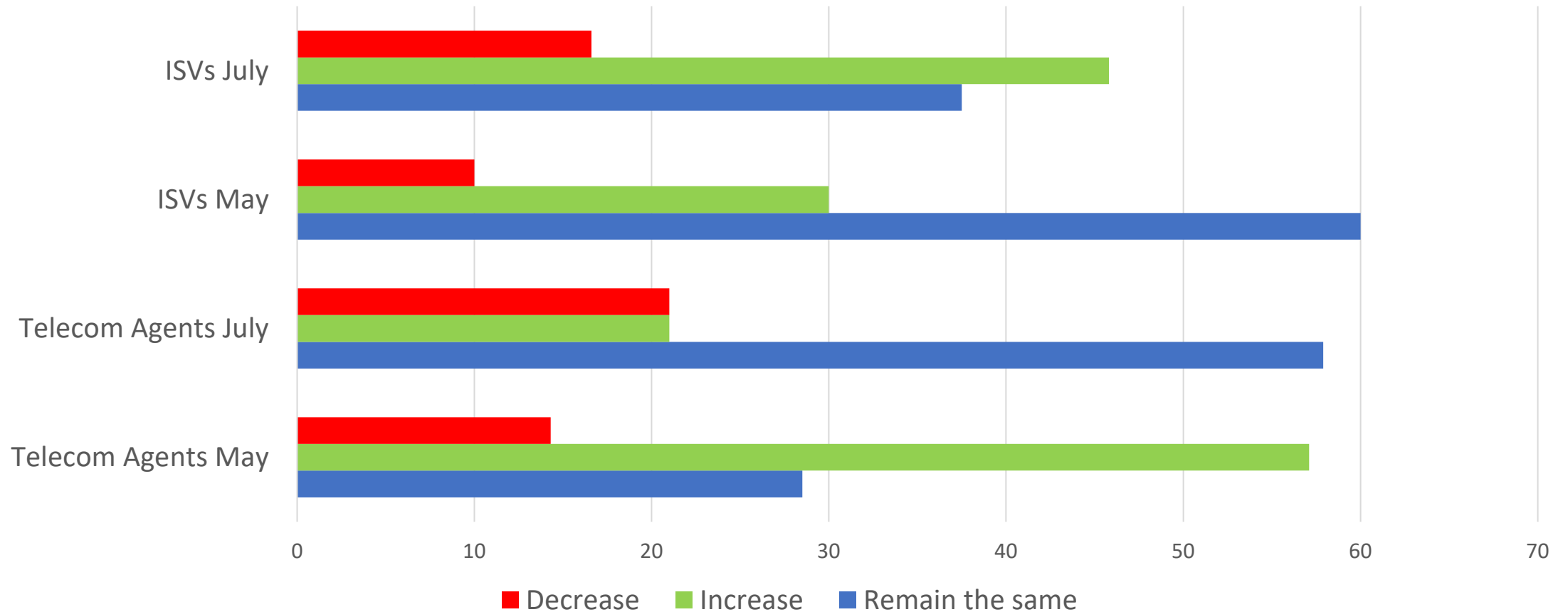
Since Covid began have you seen sales through the following channels



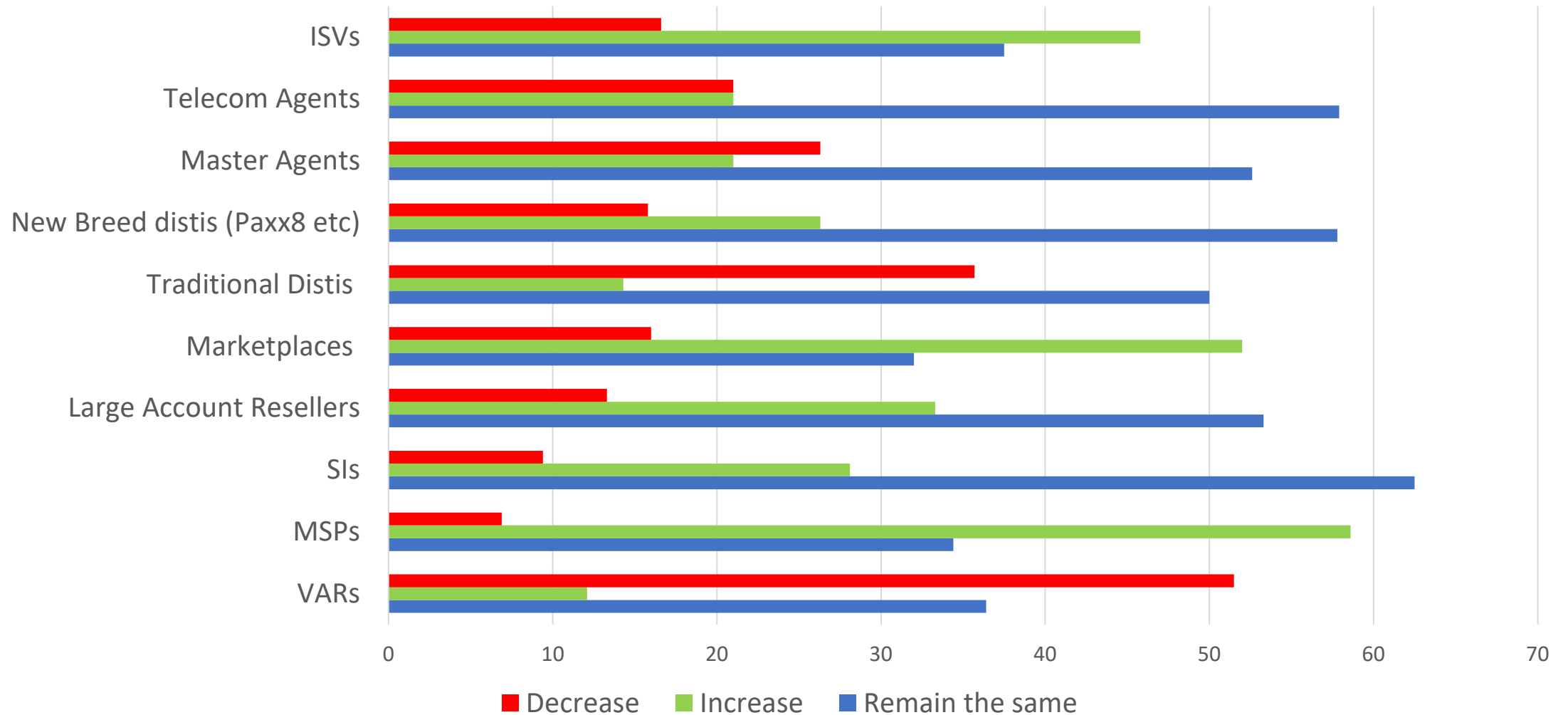
Since Covid began have you seen sales through the following channels



Since Covid began have you seen sales through the following channels



Since Covid began have you seen sales through the following channels (July results only)



Which key actions have you taken or are you planning as we begin to ease restrictions?

